

COURSE DESCRIPTION CARD

NOTE: If the course includes lectures and classes, the Course Description Card applies to both types of instruction.

1. Course title:

International business law

Międzynarodowe prawo biznesu

2. Course code:

Number of ECTS credits: 3,0

Course completion mode: E

Course commenced / Year 2022/23

3. Major: Finance and Accounting for Business

4. Department of major coordinator: Department of Banking and Financial Markets

5. Name of course instructor:

Lecture dr hab. Marzena Czarnecka Prof UEKat

Examiner Prof UEKat Marzena Czarnecka

6. Department of course instructor: Law and Insurance Department

7. Number of contact hours with students:

Type of instruction	Full-time study	Part-time study
lectures	30	18
classes		
foreign language classes		
lab classes		
seminars		
e-learning		
other		
Total hours	30	18
examination (hours)	1	1

8. Course timeframe - no. of semesters: 1

Course commencement / Year 1

Course commencement / Semester 1

9. Level of tertiary education: Master

10. Course status

Compulsory for the major

Compulsory for the specialization

Elective

11. Course prerequisites

Compulsory: -

Recommended: -

12. Course objectives:

To provide students with knowledge about functioning legal institutions in international and multicultural environment. To provide students with knowledge about the ways of building legal relations with partners operating in a cross-cultural environment. To equip students with advanced knowledge of communication techniques in the field of law in an international environment, both with external partners and within an organization.- To equip students with the ability to apply the law and to conclude international contracts with stakeholders from different cultures. To equip students with the ability to deal with different legal solutions. To equip students with the skills to undertake work abroad both in the short and long term. To equip students with the ability to prepare speeches in English related to the conclusion of international contracts. To equip students with the skills to work in multinational corporations with the application of international law.- The aim of the course is to equip students with the competencies to learn the basic concepts of law in international trade.

13. Teaching and learning methods:**A. Direct student/teacher contact hours:**

No.	Teaching methods	Description	Number of teaching hours	
			Full time study	Part time study
1.	Interactive lectures	Lectures are provided in an interactive way	10	6
2.	Presentations	Both teachers and students use presentation method for inspiration and knowledge sharing	20	12
Total			AS: 30	AN: 18

B. Self-study hours:

No.	Learning methods	Description	Number of hours	
			Full time study	Part time study
2.	Literature studies	Studying compulsory and recommended literature, studying class notes	25	32
3.	Individual work with computer	Working individually on homework with computer	20	25
Total			BS: 45	BN: 57

Total AS+BS = 75
 Examination (E) = 1
 Total AS+BS+E= 76

Total AN+BN = 75
 Examination (E) = 1
 Total AN+BN+E = 76

14. Key words: international law, international contracts			
15. Course content: Conclusion of contracts in international trade. Overview contractual liability clauses: contractual guarantees, vis maior clause rebus sic stantibus. Limitation (national and international regulations). The contract of sale in international trade. Dealership. Franchising. Factoring. Leasing. License agreements and agreements of know-how, consulting. Investment contracts (a contract to build a complete industrial and other investment agreements). M & A transactions in international markets. An overview of the functioning of the law in different countries, including the laws of the United States, Japan, China and Russia- distinction between continental law and law of precedent.			
16. Course learning outcomes as related to the learning outcomes of the major and methods for assessing student attainment			
Intended learning outcomes of the major / Symbols	Intended learning outcomes of the course	Methods of assessing student learning outcomes	Documentation
<u>Knowledge</u>			
FAB2_W04#	The student knows and understands the essential economic, legal, ethical, and other conditions of various business activities, including the basic concepts and principles of industrial property protection and copyright law.	Test, presentation	Test samples, topics list of presentations
<u>Skills</u>			
FAB2_U01#	The student is able to use knowledge to formulate and solve complex and untypical finance and accounting problems, also from an international perspective, and to perform tasks under uncertainty, using advanced information and communication technology, through: - appropriate selection of sources of information and their critical appraisal, analysis, synthesis, and creative interpretation, - selection and application of methods and tools (including an adaptation of existing ones and development of new ones) relevant to finance and accounting, including the choice of appropriate solutions concerning the provision of information in a financial statement.	Test, presentation	Test samples, topics list of presentations
FAB2_U03#	The student can communicate on financial and business topics with diverse audiences using professional terminology and assess other people's positions, including leading debates on a given issue.	Test, presentation	Test samples, topics list of presentations

FAB2_U04#	The student is able to speak English at the B2+ level of Common European Framework of Reference of Languages (CEFR) using financial and accounting specialised terminology.	Test, presentation	Test samples, topics list of presentations
<u>Social competences</u>			
FAB2_K03#	The student is ready to comply with social obligations, take initiatives and co-organise activities for society according to the public interest, use strategic thinking, and act in an entrepreneurial manner with an awareness of the consequences of financial decisions taken during these activities.	Test, presentation	Test samples, topics list of presentations
17. Methods of for determining the final course grade:			
No.	Methods for awarding credits and course completion requirements	Description	Percentage of the final grade
1.	Case study assessment presentation	Presenting a comprehensive solution to a selected case study in Power Point presentation (40 slides)	50%
2.	Written test (open questions)	Evaluation the theoretical part of students' knowledge	50%
18. Reading list			
Compulsory reading list:			
<ul style="list-style-type: none"> International business law: text, cases, and readings Ray August, Don Mayer, Michael B. Bixby Prentice Hall PTR, 2008 			
Recommended reading:			
<ul style="list-style-type: none"> International Business Law and Its Environment Richard Schaffer, Filiberto Agusti, Beverley Earle Cengage Learning, 2009 			
19. Language of instruction: English			
20. Course instructors' recommendations:			