

COURSE DESCRIPTION CARD

NOTE: If the course includes lectures and classes, the Course Description Card applies to both types of instruction.

1. Course title:

International contracts

Kontrakty międzynarodowe

2. Course code:

Number of ECTS credits:3,0

Course completion mode: Z

Course commenced / Year 2023/24

3. Major: Finance and Accounting for Business

4. Department of major coordinator: Department of Banking and Financial Markets

5. Name of course instructor:

Lecture dr hab. Marzena Czarnecka Prof UEKat

Examiner: dr hab. Marzena Czarnecka Prof UEKat

6. Department of course instructor: Law and Insurance Department

7. Number of contact hours with students:

Type of instruction	Full-time study	Part-time study
lectures	15	9
classes		
foreign language classes		
lab classes		
seminars		
e-learning		
other		
Total hours	15	9
examination (hours)	-	-

8. Course timeframe - no. of semesters: 1

Course commencement / Year 1

Course commencement / Semester 1

9. Level of tertiary education: Master

10. Course status

Compulsory for the major...

Compulsory for the specialization ...

Elective ...

11. Course prerequisites

Compulsory: -

Recommended: -

12. Course objectives:

To present theoretical knowledge of international law and international contracting.2. To develop skills in negotiating contracts and responding to legal provisions of contracts.3. To develop social competences related to working in international organisations and corporations.

13. Teaching and learning methods:**A. Direct student/teacher contact hours:**

No.	Teaching methods	Description	Number of teaching hours	
			Full time study	Part time study
1.	Interactive lectures	Lectures are provided in an interactive way	5	3
2.	Presentations	Both teachers and students use presentation method for inspiration and knowledge sharing	10	6
Total			AS: 15	AN: 9

B. Self-study hours:

No.	Learning methods	Description	Number of hours	
			Full time study	Part time study
2.	Literature studies	Studying compulsory and recommended literature, studying class notes	35	38
3.	Individual work with computer	Working individually on homework with computer	25	28
Total			BS: 60	BN: 66

Total AS+BS = 75

Examination (E) = 0

Total AS+BS+E= 75

Total AN+BN = 75

Examination (E) = 0

Total AN+BN+E = 75

14. Key words: civil law, international contracts**15. Course content:**

Parties to the transaction

Hard or soft pre-contractual agreements such as a

- Non-disclosure agreement
- Memorandum of Understanding
- Letter of Intent

- Trade terms and incoterms 2000

- Drafting the contract for sale of goods

- Validity of contracts locally

- Contract fundamentals in international legal systems
- 10 sample contracts, including offer to sell, memorandum of sale, Purchase order, conditional sales contract, consulting contract, franchise agreement, distribution agreement, licensing contract, sales representative contract and consignment agreement.
- Extensive legal glossary

16. Course learning outcomes as related to the learning outcomes of the major and methods for assessing student attainment

Intended learning outcomes of the major / Symbols	Intended learning outcomes of the course	Methods of assessing student learning outcomes	Documentation
<u>Knowledge</u>			
FAB2_W04#	The student knows and understands the essential economic, legal, ethical, and other conditions of various business activities, including the basic concepts and principles of industrial property protection and copyright law.	presentation	topics list of presentations
<u>Skills</u>			
FAB2_U04#	The student is able to speak English at the B2+ level of Common European Framework of Reference of Languages (CEFR) using financial and accounting specialised terminology.	presentation	topics list of presentations
<u>Social competences</u>			
FAB2_K03#	The student is ready to comply with social obligations, take initiatives and co-organise activities for society according to the public interest, use strategic thinking, and act in an entrepreneurial manner with an awareness of the consequences of financial decisions taken during these activities.	presentation	topics list of presentations

17. Methods of for determining the final course grade:

No.	Methods for awarding credits and course completion requirements	Description	Percentage of the final grade
1.	Case study assessment presentation	Presenting a comprehensive solution to a selected case study in power point presentation 40 SLIDES	100%

18. Reading list

Compulsory reading list:

- R.E.Barnett Contracts Aspen Publications 2003

19. Language of instruction: English

20. Course instructors' recommendations: